



## Business Solution Evaluation

**Successfully Evaluate Business Software – Choose the Right Solution, Not Just the Next Application.**

The goal is not to find a single application, but a solution that sustainably supports your processes, data, and business objectives. An evaluation is worthwhile when existing systems reach their limits, integrations become more complex, or user acceptance declines.

### Your Benefits from the Right Evaluation Approach

#### Transparency About the Current Situation and Need for Action

As a first step, the drivers, pain points, new requirements, and the associated core processes and data flows are identified. This provides visibility into areas that require action and opportunities for optimization.

#### Assessment of the Existing System and Application Landscape

End-to-end processes are analyzed within the context of the current application landscape. Dependencies, architectural gaps, and opportunities for expansion become visible.

#### Security and Compliance

Security requirements, regulatory obligations, and internal policies are collected and evaluated in the context of the future solution.

#### Market Analysis and Evaluation of Suitable Business Software

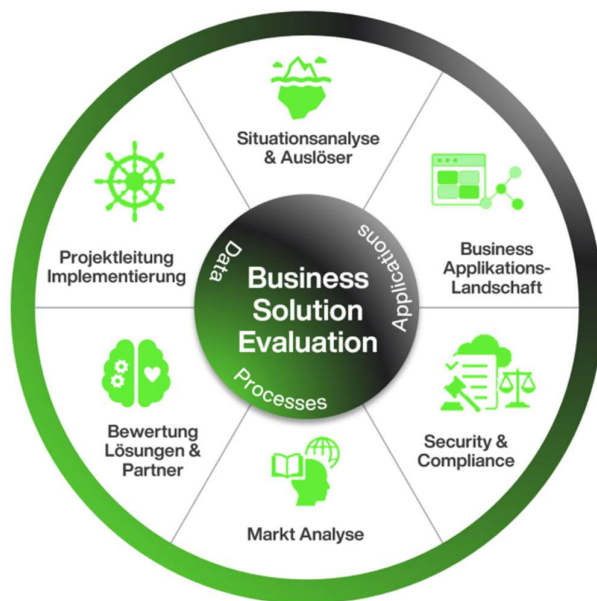
The current-state assessment provides the foundation for evaluating suitable solutions and integration partners (if a new solution is required at all).

#### Evaluation of Solutions and Partners

Together, we develop a structured evaluation framework and support you throughout the tendering and proposal process when assessing different vendors and solutions.

#### Customer-Side Project Management (Optional)

If required, we support the implementation of the selected solution and provide customer-side project management services.



## How You Benefit Step by Step

### Initial Consultation & Requirements Assessment

In a non-binding discussion, we assess your current situation, objectives, and specific support requirements.

### Define the Project Team and Conduct Onboarding

Together, we identify the ideal project team, define roles and responsibilities, and create an initial timeline. During a kick-off meeting and, if necessary, an initial workshop, the project team is aligned with the shared goals and methodology.

### Phased Approach with Interim Results

After each phase of the current-state assessment and analysis, you receive interim results and insights. This allows the evaluation process to be adapted flexibly and further refined as needed.

### Final Solution & Selected Partners

At the end of the process, you receive a structured evaluation of the assessed solutions and partners. If desired, we continue to support you through the final contract signing for the implementation project with the selected partner.

## When Is Our Service Particularly Valuable?

### Uncertainty in the Application Architecture

You are not looking to acquire just another application but want a holistic perspective with a focus on business processes and data flows.

### Independent External Perspective

You would like to benefit from external experience gained across different projects and industries in order to gain new perspectives, move forward objectively, and identify previously undiscovered potential.

### Relief for Internal Resources

Your team is already involved in numerous high-priority initiatives, yet this project cannot be postponed.

### Investment Protection

The planned initiative involves a significant investment, and you require a well-founded approach and a reliable basis for decision-making.

### Unsatisfactory User Adoption and Ways of Working

You want the new solution to increase user adoption, improve operational efficiency, reduce media disruptions, and minimize errors in day-to-day business.

## Your Next Step

**Create a solid foundation for informed decisions when evaluating business applications and business processes. Let us review your current situation together in a non-binding initial consultation.**

### Contact Us:



Marco Stehlin  
Senior Business Consultant  
marco.stehlin@netrics.ch  
+41 58 531 32 48



Lionel Albrecht  
Senior Business Consultant  
lionel.albrecht@netrics.ch  
+41 58 531 32 46